

Additional Information - CORPORATE

INTERCULTURAL EFFECTIVENESS SCALE

CONTINUOUS LEARNING

- Alejandro is a highly successful performer
- Manages international contracts from U.S. HQ
- Individual-contributor role player
- Adapts quickly to new environments & finds out how to get things done

INTERPERSONAL ENGAGEMENT

- Fairly cosmopolitan outlook
- Successfully integrated into U.S. culture, finds common ground, well thought of by peers
- Tends to be more task-oriented than relationship-oriented
- Finds building new relationships too draining
- Has little extra time after work and family

HARDINESS

- Sees this as a homecoming and an easy transition as he knows the culture
- Healthcare and school will be challenging to set up; One child has special-needs
- Wife has never lived in Mexico – speaks moderate Spanish

GLOBESMART PROFILE

- His professional life has been solely based in the USA, thus he is heavily impacted by US corporate culture
- He has not kept many connections in Mexico, and does not have a strong network there any longer
- In his role, he often takes calculated risks
- His wife has never lived outside of the USA before

Additional Information - STUDY-ABROAD

INTERCULTURAL EFFECTIVENESS SCALE

CONTINUOUS LEARNING

- Alejandro is an honors student who excels at whatever he attempts
- Was a state finalist in singles tennis
- Enjoys discovering new musical artists, creating code for apps and playing on-line video games with people around the world
- Adapts quickly to new environments

INTERPERSONAL ENGAGEMENT

- Fairly cosmopolitan outlook
- Is successfully integrated into U.S. culture
- Tries to find common ground with others
- Likes to be looked up to by peers for his knowledge and accomplishments
- Prefers to hang out with his two best friends whom he has known since second grade
- Has little extra time after studying and co-curricular activities

HARDINESS

- Sees this as an easy transition and chance to excel
- Is not as proficient in Spanish as he thinks he is
- Does not like to make mistakes
- An ex-girlfriend he still likes a lot is also part of the program

GLOBESMART PROFILE

- Alejandro is heavily impacted by US youth culture
- He looks forward to being independent for the first time
- He is very focused on the goals he wants to accomplish
- He often takes calculated risks
- He expects respect from his peers for his knowledge and experience of Mexican culture