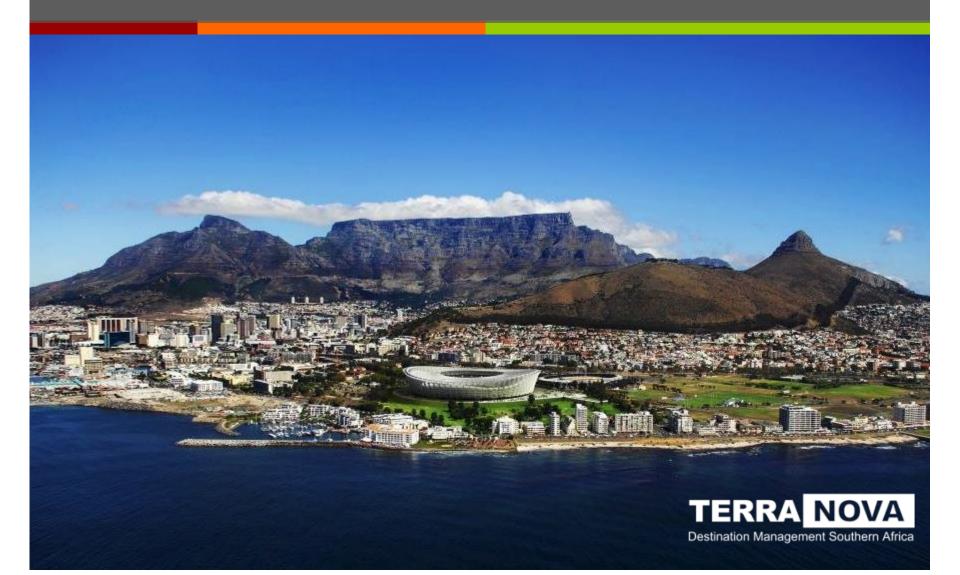
CAPE TOWN INCENTIVE



TERRA NOVA – FAST FACTS

- Terra Nova is a well-known successful Destination Management Company with over 16 years experience in Incentives, Meetings and Special Interest Groups.
- Our office with 12 employees is located in Roodebloem Road, Woodstock. We also have Terra Nova Namibia located in Swakopmund with 3 employees.
- > Our personnel are able to converse in English, Afrikaans, German, Spanish, French and Italian.
- We are able to produce proposals and costings in English, German and Spanish
- Our Key markets include mainly European Countries: Germany, Belgium, Switzerland, Austria, Spain, Poland, Bulgaria, Netherlands and UK.
- > Terra Nova are members of SITE, SAACI and SATSA.
- Ferra Nova are winners of a SITE Crystal Award.
- We are dedicated to working with community projects both through business and in our personal capacities.





CRYSTAL AWARD WINNER SitC

Site

OVERVIEW



NEGOTIATING POWER:

We maintain an extremely good relationship with our suppliers and it is of the utmost importance that all our staff treat them with the respect that they deserve. We will negotiate every rate with each supplier in order to offer our client the very best prices. We will however not compromise on standard of service, quality of the product and safety. We are happy to motivate and clarify each cost and are happy to provide our clients with transparent quotes. Our clients benefit from our detailed know-how, our excellent contacts and a strong network of professional service providers. We review the quality standards of our service providers regularly to ensure first class products. We will negotiate until we feel satisfied that both parties have a good deal thus keeping a good relationship with both our suppliers and clients.

WORKING WITH YOUR TEAM:

Your clients programmes are as important to us as they are to you. Our team will make every effort to support and assist your team wherever we can. We are at your disposal in every area and are happy to work as many hours as it takes to get the job done. We are not afraid of hard work and embrace every challenge. Regardless of whether the job at hand falls under our services or not – we will still assist and help carry the load wherever required. You can depend on us as an extension of your team as opposed to just a supplier.

WHAT SETS US APART FROM OUR COMPETITORS:

After 16 years in operation, we are still excited to welcome visitors to our shores. We are very proud of our Country as a destination and make it our responsibility to be good ambassadors and ensure every visitor leaves with a great impression. We are aware of the costs involved to host a conference and we make every possible effort to ensure that our role is taken seriously. We not only assist and support our clients team but each and every delegate that requires our assistance. We are reliable, punctual and trustworthy. We are professional, innovative and offer great attention to detail, as we know that little things often make a big difference. We are not in the habit of passing blame but rather of finding good solutions to any problems that may occur. We ensure that our clients are kept informed at all times of our service.

We are extremely positive and energetic and would love to work with you to make your programmes a success.

Debbie De Villiers DIRECTOR



CAPE TOWN ON THE MAP:



PROGRAMME OVERVIEW



	DAY 1	DAY 2	DAY 3	DAY 4
BREAKFAST		Breakfast at Hotel	Breakfast at Hotel	Breakfast at Hotel
MORNING ACTIVITIES		Full day visit to Cape of Good Hope Sparkling Wine Reception with Oyster King at Cape of Good Hope	 Agents Meeting at Hotel Spouse Programme Options: 1. City Walk & Markets 2. Township Tour 3. Kirstenbosch Botanical Gardens and Constantia 	Morning at leisure for some shopping. Optional Tour: 1. Robben Island 2. Community Visit
Graf		Picnic Lunch at Buffels Bay OR 2 Oceans Restaurant	Lunch at the hotel	Late Lunch at Bungalow Restaurant in Camps Bay
AFTERNOON ACTIVITIES	Arrival in Cape Town Transfer to Table Mountain via City Orientation Visit Table Mountain with Sparkling Wine Reception and Entertainment	 Buffels Bay Beach activities: Kayaking Swimming Beach Volleyball Beach Cricket and Soccer Powerboat rides 	Late Afternoon departure for Stellenbosch. Historic Drive through Stellenbosch	Departure for Airport
DINNER	Dinner at Gold Restaurant With Drumming Workshop	Option 1: Grand Café and Beach Option 2 : Shimmy Club	Gala Dinner Option 1: Lourensford Gala Dinner Option 2: Landtscap Venue	
OVERNIGHT	 ◇ 15 ON ORANGE HOTEL ◇ RADISSON BLU ◇ CULLINAN HOTEL ◇ THE VINYARD HOTEL ◇ THE TABLE BAY HOTEL 	 ◇ 15 ON ORANGE HOTEL ◇ RADISSON BLU ◇ CULLINAN HOTEL ◇ THE VINYARD HOTEL ◇ THE TABLE BAY HOTEL 	 ◇ 15 ON ORANGE HOTEL ◇ RADISSON BLU ◇ CULLINAN HOTEL ◇ THE VINYARD HOTEL ◇ THE TABLE BAY HOTEL 	



CAPE TOWN HOTEL OPTION 1: 15 ON ORANGE - 5 STAR

Category: 5 stars

- **Rooms:** 130 exquisite suites, 12 luxury penthouse apartments
- Hotel Group: African Pride Hotels
- Web Site: www.15onorange.com
- **Rooms:** The 15 on Orange Hotel, Cape Town, comprises 130 suites, with various unique suite designs ranging in size from 40sqm to 100sqm and a selection of Presidential Suites, all of which are positioned to provide a great view of Table Mountain, Signal Hill or the Foreshore.
- Location: The 15 On Orange is situated right at the top end of Cape Town City Centre, at the beginning of Gardens. 25 km from Cape Town International Airport, 5 km to the V&A Waterfront and 5 km to Camps Bay.
- Facilities:Exceptional facilities that cater for all tastes and moods permeate ever guest area from the glittering white Volakis
marble tile floors throughout the hotel to the fine detail of each of the 20 000 Murano crystal links that rim the Murano
Bar. The hotel boasts two lovely bars, a fine dining restaurant, spa, rooftop swimming pool and various shops.
- **Check-In:** 14h00 on day of arrival
- **Check-Out:** 11h00 on day of departure
- **Description:** Distinctive architecture, décor that defies categorization and a guest service experience extraordinaire sets the African Pride 15 on Orange Hotel apart from any hotel of its kind. This elegant experience begins with an engineered stone red carpet reception set in crisp white Volakis marble. African Pride 15 on Orange Hotel, Cape Town's newest icon of style, is set in the upmarket suburb of Gardens at the foot of one of the new 7 Wonders of Nature, Table Mountain.

IMAGES : 15 ON ORANGE HOTEL – 5 STAR











CAPE TOWN HOTEL OPTION 2: THE TABLE BAY HOTEL – 5 STAR

Category: 5 Star

Rooms: 329

Hotel group: Sun International

Web Site: <u>www.suninternational.com</u>

- **Description:** Set on the historic Waterfront, the Table Bay Hotel has been created as a tribute to this world-famous bay. Achieving the status of Leading Hotel of the World, the Table Bay Hotel adheres to the standards of absolute excellence within the parameters of luxurious accommodation and superb hospitality. The Table Bay Hotel is magnificent, straddling the antique breakwater with a style that is both innovative and entirely in keeping with its surroundings. It is a contemporary architectural treasure, capturing the essence of the enchanting Cape, Victorian elegance combined with contemporary charm.
- **Location:** The Table Bay Hotel is located in the world famous Victoria and Alfred Waterfront. The Table Bay Hotel is only 20 minutes by road from the Cape Town International Airport and five minutes from the centre of the city.
- **Facilities:** The hotel offers restaurants, conference facilities, a salt-water pool, gymnasium and Health Spa. The Table Bay Hotel is part of Cape Town's hugely successful Victoria & Alfred Waterfront, with its myriad mix of international designer shops, museums, boat trips, helicopter flips, pubs, a brewery, restaurants, cinemas, live music and entertainment.

Check-In: 14h00 on arrival day

Check-Out: 11h00 on departure day

IMAGES : THE TABLE BAY HOTEL – 5 STAR













CAPE TOWN HOTEL OPTION 3: RADISSON BLU WATERFRONT- 5 STAR

Category: 5 Star

- Hotel Group: Radisson Blu Hotels & Resorts
- Rooms: 177, Categories: Standard, Business Class Seaview, 1-Bedroom Suite, 2-Bedroom Suite

Web Site: www.radissonblu.com

- **Location:** Situated on the edge of the Atlantic Ocean, the hotel is ideally located close to all of Cape Town's main tourist attractions, the business district, beaches and the world famous V&A Waterfront.
- **Facilities:** The elegant international Hotel has a nice restaurant and a trendy bar with deck overlooking the ocean. Furthermore there is an outdoor heated rim-flow pool, spa and fitness centre, souvenir shop.
- **Check-In:** 14h00 on arrival day
- **Check-Out:** 11h00 on departure day
- **Description:** The luxurious Radisson Blu Hotel has a prime waterfront position in Table Bay on the Atlantic Ocean with its own private marina and has the fabled Table Mountain as its backdrop. Combining a discreet blend of nautical charm with an indisputable cosmopolitan ambience which is certain to leave a lasting impression. The Radisson Hotel Waterfront is ideally located. The business district and Cape Town's beautiful beaches are just a short drive away, while the world famous V&A Waterfront, the shopping and entertainment hub of the city, is within a few minutes' stroll.

RADISSON BLU WATERFRONT HOTEL 5 STAR





CAPE TOWN HOTEL OPTION 4: SOUTHERN SUN CULLINAN 4 STAR

Category: 4 Star

Rooms: 394 rooms

Hotel Group: Tsogo Sun

Web Site: <u>http://www.tsogosunhotels.com/hotels/the-cullinan/</u>

- **Rooms:** Boasting a total of 394 rooms, each befitted with a host of amenities such as direct-dial phones, free WiFi, tea and coffee stations, electronic safes, en-suite facilities and supremely comfortable double or queen beds. Additional touches such as porter service, 24-hour room service and a wake-up service ensure that you sleep even more deeply each night, while beautiful furnishings and décor are a treat for the rest of your senses too.
- Location: A well-known landmark in the Cape Town CBD, Southern Sun The Cullinan brings guests all the luxury that is expected of an award-winning hotel from Tsogo Sun. The hotel is situated within one of the most sought-after areas in the city – within easy reach of the V&A Waterfront, Cape Town International Convention Centre, Long Street and many other attractions.
- Facilities:Free high-speed WiFi Free high-speed WiFi internet access per room, per day. Enjoy effortless access and great
connectivity with a dedicated 500mb per day.
Outdoor Pool- The outdoor pool is ideal for those who enjoy a fresh dip in cool waters. The Pool Deck is a non-smoking
area.
Gym The fitness centre is accessible to all guests of the hotel
- **Check-In:** 14h00 on day of arrival
- Check-Out: 12h00 on day of departure

IMAGES: SOUTHERN SUN CULLINAN 4 STAR











CAPE TOWN HOTEL OPTION 5: THE VINYARD HOTEL- 5 STAR

Category: 5 stars

Rooms: 207 rooms

Hotel Group:

Web Site: http://www.vineyard.co.za/

- **Rooms:** Views of the shady courtyard water gardens, riverside, treed parkland and mountainscape are one feature of 207 en suite accommodations located across the estate, which includes Standard doubles and Deluxe Rooms, Junior Suites, Suites and Cottages. All rooms have a flat-screen TV with satellite channels, a minibar, and tea and coffee making facilities. Some rooms have a private balcony or patio.
- Location: Situated on the banks of the Liesbeek River in Newlands, Vineyard Hotel offers rooms with garden or Table Mountain views. Vineyard Hotel is a 10-minute drive from the popular Victoria & Alfred Waterfront and the CTICC. Newlands is a great choice for travellers interested in wine, scenery and restaurants.
- **Facilities:** The Hotel has a variety of leisure offerings that include gym and pool facilities and seasonal guided garden walks. The Hotel also has three resident independently-owned facilities that provide spa treatments, hairdressing and fitness training.
- **Check-In:** 14h00 on day of arrival
- Check-Out: 11h00 on day of departure
- **Description:** The Vinyard Hotel is a 7-acre riverside garden estate on the eastern slopes of Table Mountain, over the hill from the city. A country cottage, built among vineyards by legendary Georgian, Lady Anne Barnard, is today a 207-room luxury hotel.

IMAGES : THE VINYARD HOTEL- 5 STAR











DAY 1 – WELCOME TO CAPE TOWN



Late afternoon arrival in Cape Town

Welcome to Cape Town!

Dias called it the Cape of Storms. Drake said it was "the Fairest Cape in the whole circumference of the earth." For first time visitors it is love at first sight. Unpredictably moody, unbelievably serene - that's Cape Town. With its majestic Table Mountain backdrop, Cape Town is one of the most beautiful cities in the world...it is cosmopolitan, complex and compelling where every day offers a multiple choice of enjoyment: new views, scenery that stretches beyond your imagination and a colorful patchwork of cultures.

On arrival in Cape Town depart for a half-hour transfer through the City to Table Mountain, from where we will board the famous rotating Table Mountain Cableway to reach the summit of Cape Town's landmark.

With its majestic Table Mountain backdrop, Cape Town is one of the most beautiful cities in the world...it is cosmopolitan, complex and compelling where every day offers a multiple choice of enjoyment: new views, scenery that stretches beyond your imagination and a colorful patchwork of cultures.

The mountain is sculpted from sandstone and it rises 1086 meters above the bay. Its flat summit measures nearly 3km from end to end. It is home to approximately 1470 species of plants. The exhilarating ascent of Cape Town's Table Mountain is a must for any visitor and provides breathtaking views over the city and its beaches.

Welcome Sundowner Reception on Table Mountain (Back up Signal Hill)

On arrival on the Mountain, guests are welcomed by ladies in traditional African dresses offering a glass of sparkling wine. Whilst Canapes are served, Acapella Singers welcome the group to Cape Town.

We depart for a half-hour transfer to the Hotel. A welcome drink is enjoyed on arrival and time at leisure to freshen up and unpack.

IMAGES TABLE MOUNTAIN AND CITY







DAY 1 – OPTION 1: DINNER AT GOLD RESTAURANT

For Dinner, guests are transferred to Gold Restaurant for an eclectic Pan-African experience in the heart of Cape Town.

Discover **GOLD** in Cape Town. From the moment you walk through the glass doors into the aged brick interior, with its ancient doors, wooden beams and iron pillars, you will feel the heartbeat of a unique African restaurant in Cape Town. The group will be accommodated in a beautiful dining area adorned with unique African décor.

Here, you will have a night of opulent feasting with a unique bouquet of live entertainment in a mystical African setting. Enjoy cuisine from an African kitchen served by your magnificently adorned servers after explaining each dish and its African origin. Gold Restaurant will take you on a taste safari from Cape Malay to African cuisine – from Cape Town to Timbuktu with a delightful selection if canapés and finger foods.

On arrival you will be welcomed with a glass of sparkling wine with a special gold leave.

While you enjoy the vast variety of different dishes, you will be captivated as the live extravaganza takes place around your table. Tall, graceful Mali puppets will captivate you as they dance with the singer, jump to the beat of the drum and swirl with the dancers.

You will experience South Africa in a truly unique display of singing, dancing and vibrant drumming. You will have the opportunity to discover your African heartbeat.

Return to hotel after dinner by coach. Coach can drop guests off in identified area so guests can enjoy local nightlife before dropping off at hotel.

NOTE: Restaurant is not exclusive to the group. Group Table: Semi Private Area **Optional:** Drumming session at 18h00 or 21h00 (Please note that post dinner drumming session requires an additional surcharge).

IMAGES GOLD RESTAURANT







DAY 1 – OPTION 2: DINNER AT BAIA RESTAURANT / V&A WATERFRONT

Situated in THE prime location on the V&A Waterfront, the sophisticated restaurant and cocktail bar is the talk of the town among lovers of fine food and wine.

With sweeping terraces that offer spectacular views, Baia (meaning the Bay), lives up to its name in every way. Chic and contemporary, Baia is on the cutting-edge of the restaurant scene, serving signature seafood dishes and fabulous fare in a glorious setting that welcomes visitors to Cape Town in style. Baia is a culinary destination, a gastronomic experience in the grand colonial Portuguese tradition. Linger at tables laid in crisp, white linen, illuminated by the soft pink glow of hurricane lamps. Baia is the shape of the future from the chic bar and lounge zones to the dining area and the terraces. The spacious interior brings the gorgeous colors and natural shapes of Table Bay inside, from the plush wavy couches to the white mosaic tiles in the timeless Mediterranean genre.





DAY 2 – ADVENTURE AT THE CAPE OF GOOD HOPE

After breakfast in the hotel restaurant, we depart by coach for Cape Point along the Atlantic Seaboard and the prestigious suburbs of Clifton and Camps Bay, with their beautiful beaches. The drive continues over the scenic Chapman's Peak Drive and onto Cape Point, where traditionally two marine ecosystems are said to meet. Walk or take the "Funicular" up to Cape Point.

Guests are treated to fresh Oysters served to them by the Oyster King and Sparkling wine from a novetly dress worn by the Bubbly Queen! In each glass of bubbly guests will find a sparkling surprise. One lucky person will not find a cubic zirconia but a **Sparkling Diamond!**

The group will have an array of activities to choose from to truly experience the beauty of the Cape which will include:

Paddling: We will have stable, inflatable two man kayaks for mellow guided trips around the bay. For the more adventurous, we will continue on to the beach-break where we practice the fun sport of Croc Surfing. For those that are interested – take part in the Croc Race!

Powerboats: 10 seater powerboats will pick clients up from the slipway, to take them to see Cape Point where they will hear about the shipwrecks, ghost ships and sea monsters that have made this area so historically significant!

There will also be volleyball nets, beach bats, frisbees, soccer and rugby balls and colourful floating tubes in the tidal pool for clients to use at leisure or alternatively we can set up a volleyball competition. In addition beautiful mobile spa is set up to offer clients head, neck, hand and foot massage.

For lunch guests enjoy a gourmet picnic lunch on Buffels beach with umbrellas, picnic blankets and cushions

Alternative: Lunch is enjoyed at the 2 Oceans Restaurant which occupies an enviable position above False Bay at the southwestern tip of Africa..

Guests depart by powerboat to Simonstown. From here we take a short coach trip to Boulder's Beach which is a beach that adjoins a sanctuary for the African Penguin living freely between the high rocks. We stop here – an excellent opportunity to take pictures and have a swim with the penguins.

We return to the hotel around 17h30.

OYSTER KING AND BUBBLY & SAFARI QUEEN

The Oyster King will regale you with tales of the oyster's origin – separate fact from myth, and put on a show when it comes to cracking open these mystical bivalve molluscs. Even if you're not tempted to try, you're sure to be entertained.

Questions and cajoling is encouraged from both sides, making it a truly enjoyable interactive experience. Shucked and served au naturel you have the option of adding a dash of Tabasco, a dribble of lemon juice and a sprinkling of freshly ground black pepper to spice up the plump, creamy oysters. All that's left for you to do is slurp them down!

The **Bubbly Queens** are the most beautiful in the land, quick to charm and ready with a champagne flute at hand. The queens are equipped with exquisitely designed belts holding 14 baseless champagne flutes so that they are able to move through a crowd with grace and ease. The bubbly is flowing and the guests are glowing, it's an event they won't forget.

South Africans just can't resist biltong, and with good reason. This delicious meat treat is a filling snack that tickles your taste buds with its spicy, smoky flavour. Biltong brings people together and the **Biltong Queen** is more than happy let you gather round and nibble on delicious biltong and droewors. Of course she has a story or two to share with the group about South Africa's favourite snack.





IMAGES ADVENTURE AT THE CAPE OF GOOD HOPE



IMAGES ADVENTURE AT THE CAPE OF GOOD HOPE







DAY 2: DINNER OPTION 1 - GRAND CAFÉ AND BEACH

We meet in the hotel lobby and transfer to The Grand Cafe and Beach which is one of the trendiest places to be seen in Cape Town. Beach cafe style meets Parisian chic with vast crystal chandeliers, Persian rugs, rich fabrics and antique furniture. This eclectic mix of style and panache is set against the backdrop of the Atlantic Ocean and Table Mountain, with views that are out of this world.

The menu is mélange of old meets new, with fabulous east meets west fusion, as well as tried and tested classics and modern contemporary dishes. Pushing the envelope with its unique style, the Grand Cafe and Beach offers patrons a unique dining experience. The menu is exciting and varied, and is filled with strong flavours, fresh ingredients and fabulously innovative combinations.

With a sun deck and sea sand beach that is gently lapped by the ocean, fabulously opulent decor and delicious food, the Grand Cafe and Beach offers all the ingredients for a perfect meal.

Guests enjoy a superb 3 course meal in the restaurant.

Return to the hotel in the late evening.





DAY 2 – OPTION 2: DINNER SHIMMY BEACH CLUB

We meet and transfer to Shimmy Beach Club for Dinner

Shimmy Beach Club is Cape Town's premier ocean-front dining and lifestyle venue. When you shimmy down to the spectacular location fronting the harbour with its breath-taking backdrop of Cape Town's iconic Table Mountain, one discovers a destination with endless opportunity for luxury and indulgence. Enjoy a 3 Course set dinner, taste the numerous luxury drinks and cocktails, and imbibe the sophisticated environment created.

Shimmy has a resident DJ on a Saturday night.

Optional: The VIP room is the ultimate setting for elite gatherings of VVIP's. The venue is fully self contained with bar and lounge.

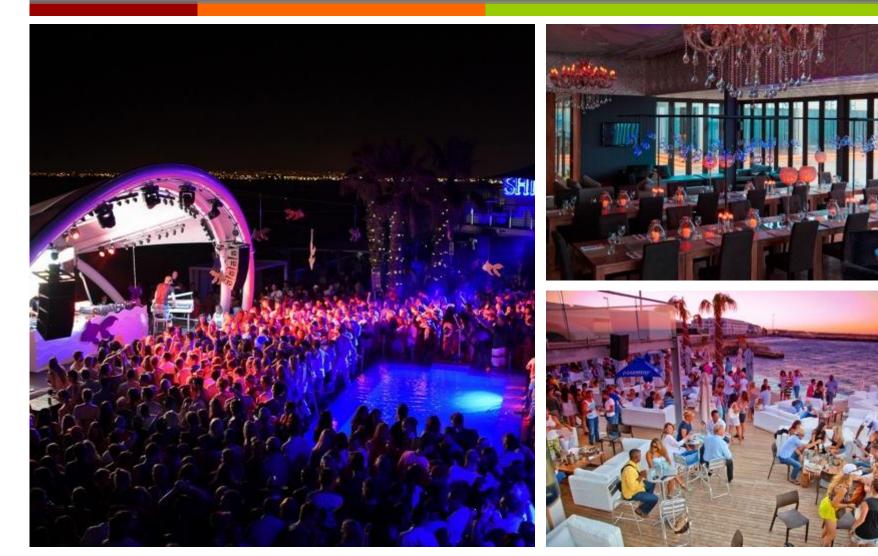
Shuttle departs at 02:00 AM.

SHIMMY CLUB – POOLDECK





SHIMMY CLUB – RESTAURANT

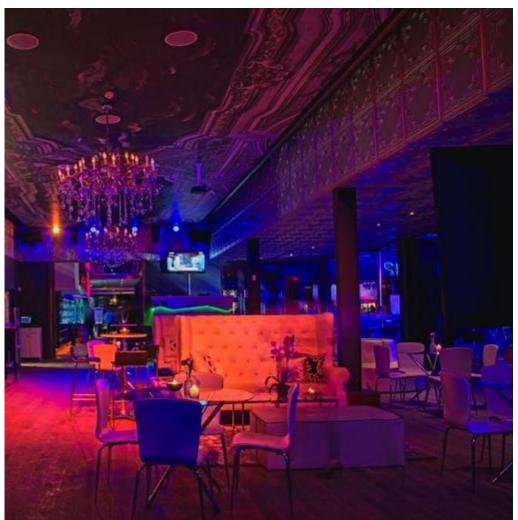




SHIMMY CLUB – BEACH LOUNGE







SHIMMY CLUB – VIP ROOM







DAY 3 – AGENTS MEETING AT HOTEL / ACTIVITIES FOR THE SPOUSES

Guests enjoy breakfast at the hotel.

Thereafter agents will conduct meetings at the hotel. Spouses can enjoy some time at leisure.

Buffet lunch at the hotel.

In the late afternoon, transfer to Stellenbosch in the beautiful Cape Winelands.

Stellenbosch is one of the most beautiful and historically preserved towns in Southern Africa and also a University town which gives it a unique vibrancy that is very much enjoyed by local and international visitors alike. The lively town boasts lovely shops and cafes as well as Entering the town via Dorp Street is like stepping into the pages of a history book, which is reflected in its buildings, neo-Dutch, Georgian and modern Victorian. Oak lined streets and open spaces, where trees rub against white walls quenching the heat of summer, transforming the streets into soft, shady tunnels. Visit "Oom Samie se Winkel", a curious landmark of Stellenbosch Town and not to be missed.

Enjoy a drive through this beautiful town before transferring to our Gala Dinner Venue in the Cape Winelands

SEE OPTIONS IN SLIDES TO FOLLOW



DAY 3 – SPOUSES TOUR OPTION 1: TOWNSHIP TOUR

Breakfast in the hotel Restaurant.

While the agents are conferecing, the spouses can choose between the following optional activities.

VISIT TO LANGA TOWNSHIP

After Breakfast transfer to Langa Township.

A visit to one of the many townships surrounding the city is an experience that will open your eyes to the way in which the biggest portion of Cape Town's population is living. This visit is completely interactive and encompasses the history of the lives and development of the disadvantaged communities in Cape Town. During an informative tour, participants will learn more about the history of the informal settlements and the challenges their inhabitants are faced with on a daily basis. You have the opportunity to interact and exchange cultural values with the local Langa community (the oldest formal township) and be welcomed in the traditional African manner.We start at the historic street Harlem Avenue, where we are welcomed with some refreshments, meet the family and will learn about the background of the township.

The group will split into 4 and embark on a walking tour of the neighbourhood. During this insightful visit, we visit St. Francis, a catholic community centre, education centre and school. There will be an opportunity to talk to the locals and get to tell them about your favourite sports. We continue to Guga S'thebe, a very interesting art & culture centre, where we enjoy a live local performances and will get to know popular musicians and film artists and can get involved in workshops and community projects.

Enjoy a light lunch at the Mzansi restaurant where you will be entertained by a live Marimba or Jazz band which will ensure that you will love the vibrancy of Cape Towns' Townships. Spouses will have the opportunity to play Marimbas and learn to dance the "Pata Pata".

Return to the hotel in the afternoon for some time at leisure to freshen up before dinner.

IMAGES TOWNSHIP TOUR





DAY 3 – OPTION 2: WALKING CITY TOUR WITH MARKET SHOPPING

WALKING TOUR AND SHOPPING

Guests enjoy breakfast at the hotel.

Transfer into Cape Town's City Centre from where you will commence the walking tour (depending on the hotel and its location guests will start walking from the hotel).

The Company Garden's: The Company's Garden is a green jewel in the heart of a vibrant, bustling metropolis that is the remaining half of a fresh produce garden planted in the 1650s by the region's first European settlers. The South African Museum and Planetarium, The National Arts Gallery and the extensive South African Cultural Museum and St. George's Cathedral all have doors that open onto the Gardens.

Green Market Square: You cannot visit Cape Town and not visit one of its oldest markets, set on a cobbled square between Short and long Market Streets. This is where Capetonians have been buying their clothing, jewellery and crafts for years, and, whilst the face of the market may have changed a little - African curios now predominate - there is still an exciting buzz as well as evidence of the city's most colourful and eccentric characters.

Bo Kaap: The name Bo-Kaap translates into "Above Cape". The area was previously called the "Malay Quarter" and used to house the many slaves brought in, mainly from Java, in the 17th and 18th Centuries.

Return to the hotel for lunch.

IMAGES WALKING TOUR AND SHOPPING















DAY 3 – SPOUSES TOUR OPTION 3: KIRSTENBOSCH + CONSTANTIA WINELANDS

KIRSTENBOSCH & WINE

Guests enjoy breakfast at the hotel.

Thereafter transfer to Constantia. Constantia is known as the 'Beverly Hills' of Cape Town with its sprawling mansions and lush vineyards. This is due to the thriving wine industry that has grown in the region since viticulture was introduced to the area by Simon van der Stel in 1685. The oldest wine farm in the area is Groot Constantia, which produces many award-winning wines. It is most famous for its Sauvignon Blanc.

Enjoy a guided tour through Groot Constantia's modern wine cellar and see the wine production process in action. Notice the magnificent art works on the walls as you walk into the entrance hall and wine tasting area. Of special interest is the old wine press and Cape Dutch furniture on display. After you've worked up a thirst exploring the wine cellar, relax in the elegant wine tasting area and sample the many award-winning vintages available. The wine tasting staff are incredibly knowledgeable and will explain the background of the wines as well as suggest different blends and vintages.

Time to transfer to Kirstenbosch Botanical Gardens.

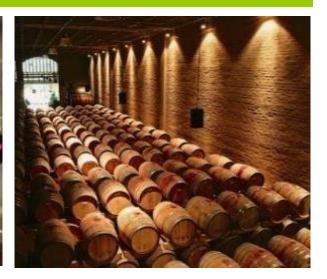
On the lower slopes of Table Mountain, the beautiful Kirstenbosch Botanical Gardens showcases some of the Cape's rich flora. Taking centre stage here is the unique 'fynbos' vegetation. Those who work up an appetite while exploring this garden paradise can visit the restaurant or tea room, which are fully stocked with delicious meals, yummy treats and refreshing beverages. In summer, Sunday music concerts provide sunset entertainment. Kirstenbosch is rated as the seventh best of its kind in the world.

Explore this magnificent and expansive botanical garden, before heading back to the hotel for lunch.

IMAGES KIRSTENBOSCH AND WINE













IMAGES CAPE WINELANDS







DAY 3 – STELLENBOSCH AND DINNER IN THE CAPE WINELANDS

Transfer to the beautiful Lourensford Wine Estate for dinner.

Situated in beautiful Somerset West, Lourensford's 2011 renovated venue, Laurent, boasts one of the most celebrated views in the Cape, where the exquisite vineyards and mountains form a picture perfect backdrop. The upscale event space is intimate and welcoming, well-designed and splendorous, and together with a good glass of the supreme Lourensford wines and impeccable cuisine, will make an event with unmatched stylishness.

Guests enjoy cocktail drinks and canapés on the lawns, a local choir performs.

After pre dinner drinks guests move through to the private dining room of the estate. The Laurent stands royally overlooking the rolling lawns of Lourensford's Polo Fields and extending its view from the majestic mountains to the nearby ocean. A beautiful setting paves the way to a beautiful function, and you'll find this to be true when you set foot on the glorious Estate where Cape Dutch grandeur combines with sleek and modern architecture. Laurent presents a clean, yet elaborate canvas, complete with the detailed chandeliers and a veranda that overlooks the entire Estate. The garden boasts with magnificent sculptures designed and created especially for the new venue and the owner's family by the well-known landscape artist Strijdom van der Merwe.

Highlight of the evenuing is a performance by the Gugulethu Tenors.

Afro-operatic pop sensations The Gugulethu Tenors pursue their inherent love of Opera, a genre which is not traditionally associated with the township. By incorporating contemporary and subtle ethnic elements in their music, they have made the genre their own, capturing the hearts of audiences across South Africa and beyond with their raw talent. Their repertoire includes operatic favourites such as O Sole Mio, Nessun Dorma and Nella Fantasia, as well as popular songs like The Prayer and Miriam Makeba's Pata Their original compositions like O Afrika! and Nyamezela have audiences on their feet at every performance.

After dinner a well known South African band takes the stage and the party begins!

Guests enjoy a 3- course meal, paired with some of the best South African wines.

OPTION 1: LOURENSFORD WINE ESTATE













SOUTH AFRICA THROUGH A LENS – STERLING EQ



OPTION 2 : SOUTH AFRICA THROUGH A LENS - GALA DINNER

For dinner, guests transfer to a private estate for a spectacular gala dinner in the Devon Valley, Stellenbosch within the Cape Winelands.

Unobtrusively sculpted on the ridge of a hill, the gathering spaces are bathed in bright natural light and insulated by a living garden on the roof. With extraordinary views from every angle, events come to life in this setting with a picture-perfect backdrop. From the beautiful outdoor lawn, which overlooks the valley, to the bright and spacious venue that floats above the edge of a hill, Landtscap truly gives meaning to a 'sense of space'.

Guests enjoy cocktail drinks and canapés on the lawns, a local choir performs.

After pre dinner drinks guests move through to the dinner venue which is elegantly decorated with crystal chandeliers and modern finishes, creating light and space which compliments the photographs all depicting typical South African wildlife photography and famous SA icons. A touch of colour is introduced through the glassware and floral arrangements of South African flowers.

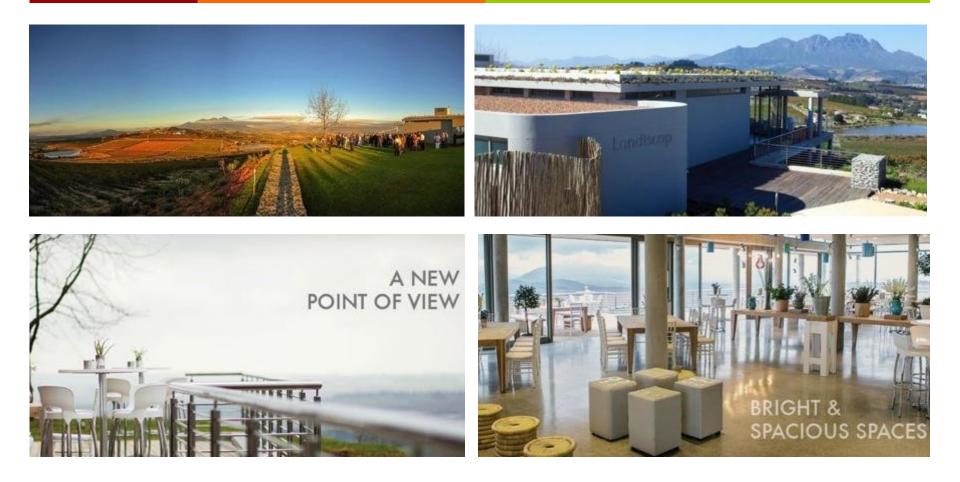
Guests enjoy a 3 Course dinner accompanied by fine South African Wines,

After main course, Sterling EQ one of the most sought after bands on South Africa's entertainment circuits takes the stage and performs a 40-minute set. This instrumental super group captivates audiences from all walks of life with their spectacular display of virtuosity and their energetic stage presence, which together with their sleek appearance and stylish modern instruments, makes for an unforgettable entertainment experience.

After dinner a well known South African band takes the stage and the party begins!

Return to the hotel at the end of the function.

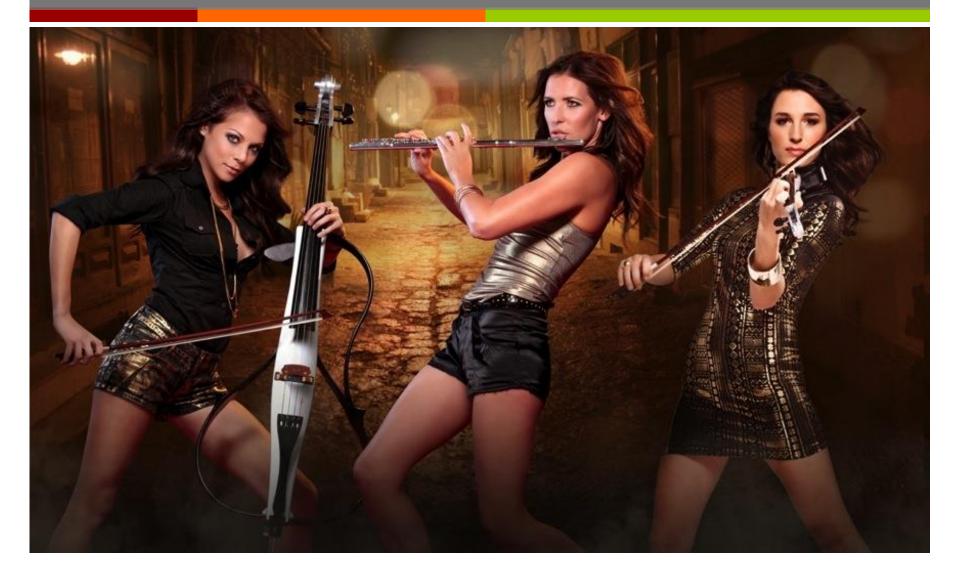
OPTION 2: SOUTH AFRICA THROUGH A LENS – LANDTSCAP VENUE



OPTION 2: SOUTH AFRICA THROUGH A LENS – LANDTSCAP VENUE



SOUTH AFRICA THROUGH A LENS – STERLING EQ





DAY 4 – DEPARTURE AND OPTIONAL ACTIVITIES

We travel to Clifton for a casual farewell lunch at the Bungalow Restaurant.

The Bungalow Restaurant in Clifton, Cape Town exudes seafront sensuality with its sumptuous and succulent seafood...dive in for a dining experience second to none.

For absolute dining pleasure, The Bungalow is located on the rocks in Clifton - right on the edge of the Atlantic sea.

This stylish and relaxed venue takes you to an exotic fiesta of cocktails and fresh fish as the sun slowly sets with colours of crimson and burnt yellows as the waves splash against the shore.

The splash pool is where you can cool down with delicious cocktails and soak in the island style atmosphere.

Guests enjoy a superb 3 course meal in the restaurant.

Depart for airport after lunch

IMAGES BUNGALOW FOR LUNCH





DAY 4 – OPTION 1: ROBBEN ISLAND

We meet and transfer to the waterfront for a historical trip to Robben Island.

ROBBEN ISLAND

The tour to Robben Island is 3.5 hours long, including the two half-hour ferry rides.

On arrival at Robben Island, guests embark on a fully guided tour to South Africa's famous World Heritage Site where you'll not only walk in the footsteps of Nelson Mandela, but also tour the island's rich fauna and flora treasures, visit the lime quarry and see the village where former warders lived.

For nearly 400 years, Robben Island, 12 kilometres from Cape Town, was a place of banishment, exile, isolation and imprisonment. It was here that rulers sent those they regarded as political troublemakers, social outcasts and the unwanted of society.

Return to the Waterfront for lunch.







OPTION 2- INVITATION TO LANGA TOWNSHIP



Breakfast in the hotel Restaurant.

Today guests enjoy an optional activities. Please note that all the activities offered can be done by the entire group.

OPTION 1: VISIT TO LANGA TOWNSHIP

After Breakfast transfer to Langa Township.

A visit to one of the many townships surrounding the city is an experience that will open your eyes to the way in which the biggest portion of Cape Town's population is living. This visit is completely interactive and encompasses the history of the lives and development of the disadvantaged communities in Cape Town. During an informative tour, participants will learn more about the history of the informal settlements and the challenges their inhabitants are faced with on a daily basis. You have the opportunity to interact and exchange cultural values with the local Langa community (the oldest formal township) and be welcomed in the traditional African manner.We start at the historic street Harlem Avenue, where we are welcomed with some refreshments, meet the family and will learn about the background of the township.

The group will split into 4 and embark on a walking tour of the neighbourhood. During this insightful visit, we visit St. Francis, a catholic community centre, education centre and school. There will be an opportunity to talk to the locals and get to tell them about your favourite sports. We continue to Guga S'thebe, a very interesting art & culture centre, where we enjoy a live local performances and will get to know popular musicians and film artists and can get involved in workshops and community projects.

We come together again at the family owned Mzansi restaurant where they enjoy a light lunch and will be entertained by a live Marimba or Jazz band which will ensure that you will love the vibrancy of Cape Towns' Townships. Spouses will have the opportunity to play Marimbas and learn to dance the "Pata Pata".

Return to the hotel in the afternoon for some time at leisure to freshen up before dinner.

DAY 5 – OPTIONAL ACTIVITIES: INVITATION TO LANGA TOWNSHIP



TERRA NOVA

Destination Management Southern Africa

Thank you for giving us the opportunity to present our Proposal and quotation.

We are able to accommodate all budgets, so please let us know if our offer does not suit your budget as we are happy to offer alternative options.

CONTACT: Debbie De Villiers Director	
Tel :	+ 27 21 448 9965
Fax:	+ 27 21 448 7244
Mobile:	+ 27 82 412 7783
E-mail:	debbie@terra-nova.co.za
Web:	www.terra-nova.co.za

