OFC Board Minutes 11/15/16

Present: Bob Brennan, Rob Kent, Tim Glynn, Sue Falvey, John Fondacaro, Teri Freaso, John Ferretti, Jeanne O'Neil, Steve DelGiorno, Tom Dowd, Elena Maresca-Robinson, Joe Troffa, Christopher McKeever, Sabine Hoskins, Dennis Mannarino

Absent: John Grillo, Gerry DiChiara, Louise Mercer

Meeting called to order by Bob Brennan at 7:37. A motion was made by Tim, second by John Ferretti, to approve the minutes of 10/18/16. Approved.

Member Manager's Report - copy herein. It was noted that informal dress, among other factors, may contribute to the continued strong business at the pavilion and perhaps we should consider this as we return to the clubhouse. After a discussion it was decided an announcement would be made to the members making business casual acceptable dress. The 2017 & 2018 calendars were distributed. A conversation took place in regards to the tennis awards dinner and perhaps having it earlier. The tennis committee will try but this is difficult because of the time it takes to complete all the matches.

Manager's Report - copy herein. It was decided that we will clear a space for a small member's vegetable garden in the spring, which can be enlarged if it goes well. Discussion was held about the options for OFC members golfing at PJCC in 2017. Dennis will report back as to the golf usage in 2016 before we make a decision.

Committee Reports

- A) House copy herein. Steve will get prices for the purchase of generator and he is researching what to do with the floor.
- B) House Beautification no report.
- C) Grounds report herein. Joe will contact PSEG in regards to new service.
- D) Beach copy herein. Joe will look into small fire extinguishers for every cabana and larger ones apportioned throughout the cabana area.
- E) Pavilion- all good.
- F) Tennis copy herein. Initiation fees will be reinstated for tennis participants of approximately \$250.
- G) Membership copy herein. Motion made by Jeanne, second by Tim and approved unanimously for 2 changes in class. Motion made by Jeanne, second by Tom, to reinstate a \$1500 initiation fee for new members. Approved unanimously. Discussion held regarding fee waiver for active military personnel but not acted upon. Dennis, Jeanne & Steve will try and determine exactly how many members are currently in OFC so we may make an informed decision on membership numbers going forward. We will send a letter to membership stating that all delinquent balances are due by 12/31 or face suspension.
- H) Finance copy herein. All positive, Department of Labor audit went well.
- I) Social Calendars are set with many new and exciting events. Next big affairs are Christmas parties and New Years.

Motion made by Tim, second by Teri to adjourn. Approved. Meeting adjourned 9:30.

Next Board meeting is Tuesday 12/20

Respectfully submitted, Christopher McKeever, OFC Secretary.

Board Meeting – November 15, 2016 Member Manager's Report

Club Events / Pavilion:

October 31 – Complimentary Halloween Party (105)

Miscellaneous:

- 1. Averaging 60 dinners on a Friday and 40 on a Saturday night at the Beach
- 2. Approval of 2017 Calendar
- 3. Approval of 2018 Calendar

Future Events:

November 25th – After Thanksgiving Buffet @ the Beach

December 7th – OFC Holiday Luncheon

December 11th – Brunch with Santa

December 16th – Complimentary Member's Holiday Party

December 31st – Last sunset at the beach

December 31st – New Years Eve party

Next Board Meeting: Tuesday, December 20th or Wednesday, December 21st, 2016

Manager's Raport

Right Now: November 2016

- NY State Insurance Fund inspection
- Moving of Food Truck/ winterize putting it by Tennis Courts
- Finishing up work for Fire inspector
- Bulk Buying of Liquor/ Items that we can buy now and use later

2016:

Catering landscape
 94 weddings and 106 parties
 Right now for 2017
 80 Weddings and 18 parties

Closing up Pavilion
Club/Beach/Tennis Start preparing for 2017
Member vegetable garden Yes or No?
2017:

Golf at PJCC two options

- 1) Same deal as last year \$5,000.00 one foursome per day. Fee is \$50.00 play fee and \$25.00 for cart
- 2)\$15,000 for 2 foursomes a day....no fee for play time and \$25.00 for cart

TOTAL	DECEMBER	NOVEMBER	OCTOBER	SEPTEMBER	AUGUST	JULY	JUNE	MAY	APRIL	MARCH	FEBRUARY	JANUARY			
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A Actual, not including service charge income and other catering income

Sales Comparisons 15&16

Report Date:

11/09/16

** Month to date actual without service charge income + Remaining month booked

		January	February	March	April	Мау	June	July	August	September	October	November	December	TOTAL
S ₂	I	€9	€9	€	€9	co	€9	↔	€9	€9	↔	↔	↔	↔
Actual Event Sales By Month		14,891.47 A	3,967.63	23,976.51	122,826.26	238,840.79	287,842.75	210,224.52	183,776.71	198,627.86	239,669.99	76,701.15	50,998.03	1,652,343.67
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Booked Events By Month	1010	52,044.27 A	18,881.77	21,747.97	180,824.24 A	213,158.45	229,346.54	302,988.47	229,528.50	268,336.35	288,811.00	137,011.47	42,173.50	1,984,852.53
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Budget	2010													1
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Forecast	2010	15,636.04	4,166.01	25,175.34	128,967.57	250,782.83	302,234.89	220,735.75	192,965.55	208,559.25	251,653.49	80,536.21	53,547.93	\$ 1,734,960.85
Act	ı	↔	€9	€	€9	€	↔	€∌	↔	€9	€9	↔	€9	()
Actual Sales By Month	2015	2,500.50	8,499.00	6,713.05	12,919.00	7,599.00	r	ŧ	ı	t	1,384.00	1,727.00	17,793.00	59,134.55
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Booked Sales By Month	2016	\$ 5,845.00	\$ 3,803.00	\$ 10,275.00	\$ 5,473.50	\$ 10,962.00	\$ 2,271.00	•	111.00	\$ 1,756.00 A	\$ 484.00 A			\$ 40,980.50
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Budget	2016													1
Forecast	2016													()

OLD FIELD CLUB HOUSE COMMITTEE REPORT November 15, 2016

- Repairs / Maintenances None
- New Business:
 - 1- Discussion: Will the Club be leasing or purchasing the generator. Currently have 3 generator quotes and will be receiving one additional quote on Friday.
 - 2-Started to get quotes for ballroom floor.
 - 3- Waiting for a new quote for door repairs for Club House.

Grounds and Beach Report

GROUNDS:

1. D.E.C. Planting Project is almost completed.

BEACH:

- 1. Permits are filed for a large rock tide deflecting wall on the north side of A/B & C Court. Stakes are in place for location.
- 2. After Thanksgiving, we will be shutting of water and taking down awnings.
- 3. We are looking into the cost of getting fire extinguishers every 50 feet along the walkways throughout the cabana area.
- 4. We would like to make it mandatory for every cabana holder to install a small fire extinguisher inside their cabana near doorway.

Regards to everyone,

Joe Troffa

Tennis Committee Report November 2016

- 1. Tennis Pro position has been posted. May start interviewing early December.
- 2. Courts closed (little early due to previous wind storm).
- 3. Looking into someone to open courts for next spring.
- 4. Will be accepting 15 new tennis participants. They will be billed dues in January.
- 5. Reminder current tennis participants allowed access to Friday night dinners at clubhouse.

John & Sue

OLD FIELD CLUB MEMBERSHIP COMMITTEE REPORT

November 15, 2016

I. Membership Changes

A. Resignations: None

B. Changes in Class:

Motion To move Barry Stow from Senior Family to Senior Individual, Eva Glaser from Senior Family to Senior Individual.

C. New Memberships: None

D. New Business:

Motion: lower initiation fee to \$1,500 for the next 15 members for 2017.

Motion: Initiation fee waiver for active military personnel. Discussion: Increasing membership from 207 to 220 members.

II.	Composition of Membership:	Present:	If motions pass:
	1. Regular Family (Class 1)	68	68
	2. Regular Individual (Class 3)	12	12
	3. Senior Family (Class 11)-no minimum	3	3
	4. Senior Individual (Class 12)-no minimum	5	5
	5. Senior Individual (Class 13)	16	18
	6. Senior Family with Minimum (Class 16)	44	42
	7. Leave of Absence (Voting) (Class 8)	_2	_2
	TOTAL Regular Voting Members	150	150

III. Other Members (Non-Voting)

1. Annual Family (Class 6)	31	31
2. Annual Individual (Class 7)	,6	6
3. Social (Class 5)	4	4
4. Young Adult Membership (Class14)	0	0
5. Young Adult Family Membership (Class 15)	15	15
4. Leave of Absence (Non-Voting) (Class 9)	0	0
5. Honorary Lifetime (Class 65)	1_	_1
TOTAL Other Members	57	57

Waiting List:

A. Attached is our current waiting list.

Old Field Club Waiting List November 15, 2016

1. Kristen Freaso	Complete
2. Vincent and Caitlin Ferrara Jr.	Complete
3. Marios and Margo Patatinis	Complete
4. Tony and Renee Attina	Complete
5. Gerard and Lauren Ferrara	Complete
6. David and Brigit Capaldi	Complete
7. Susan Habberstad and William Noke	Complete
8. Karen Dunbar	Complete
9. Joanne Flately	Complete
10. Russ and Jean Bailey	Complete
11. Michael and Jamie Sileo	Complete

Old Field Club, Inc. & Old Field Club Beach & Tennis, LLC Balance Sheet October 31, 2016

	Octob	er 31,	2016	Octob	er 31,	2015
ASSETS						
Current Assets						
Cash						
Suffolk County Nat'l Bank - Money Market		\$	288,929.97		\$	307,787,1
Suffolk County Nat'l Bank - OFC Inc.			26,176.10			24,167.5
Gold Coast Bank-Reg.cking#441 - OFC Inc.	•		16,707.11			4,967.0
Gold Coast Bond Checking#433 - OFC Inc.			23,983.93			6,857.3
Gold Coast Bond Sav.#0002 - OFC Inc.			•			61,556.7
Suffolk County Nat'l Bank - LLC			221,505.75			33,144,8
Chase Checking - LLC			•			28,261.1
Chase Savings - LLC			**			50.0
Petty Cash			224.36			318.0
Undeposited Funds		,	11,504.42			4,100.1
Total Cash			589,031.64			471,209.9
Accounts Receivable						
1 Accounts Receivable/Members - OFC Inc.			36,460.29			26,733.4
2 A/R Outside Functions - LLC			(18,100.08)			32,103.3
Total Accounts Receivable			18,360.21		•	58,836.7
Other Current Assets						20,020.7
Beach Clickers			106,24			637.6
Inventory						00770
Bar Inventory	41,146.08			46,482.00		
Food Inventory	16,574.60			16,414.00		
Pavilion Beverage Inventory	7,659.45			6,166.00		
Pavilion Food Inventory	4,989.04			1,853.00		
Total Inventory		•	70,369.17			70,915.0
Prepaid Insurance						•
Prepaid Prop & Liab	16,499.27			17,816.65		
Prepaid Workers Comp - OFC Inc.	4,908.35			4,119.10		
Prepaid Workers Comp - LLC	9,348.22			4,518.62	_	
Total Prepaid Insurance			30,755.84			26,454.3
Prepaid Real Estate Tax		•	8,694.74			8,419.0
Prepaid Federal Tax			1,800.00			1,800.0
Prepaid NYS 3M/4M Tax			, -			323.0
Prepaid NYS Franchise Tax			-			2,782.0
Total Other Current Assets			111,725.99			111,331.0
Total Current Assets Fixed Assets		·	719,117.84			641,377.7
Clubhouse Building Improvements			1 105 920 12			1.066.250.5
Clubhouse Land Improvements			1,195,839.13			1,066,352.5
Clubhouse Furniture Fixtures & Equipment			327,506.89			269,967.1
Kitchen Furniture Fixtures & Equipment			126,043.38			102,617.9
Beach Furniture Fixtures & Equipment			115,899.32			110,367.0
Capital Improvements			255,995.30			245,316.1
Tennis			339,930.16			163,749.3
Land			174,395.91			173,831.1
Vehicles			43,000.00			43,000.0
Accumulated Depreciation			31,634.31			(1.402.016.5
Total Fixed Assets			(1,592,538.41) 1,017,705.99			(1,492,915.7 682,285.5
					······································	004,203,3
TAL ASSETS		\$	1,736,823.83		\$	1,323,663.3

Old Field Club, Inc. & Old Field Club Beach & Tennis, LLC Balance Sheet October 31, 2016

· ·	Octob	er 31,	2016	Octob	er 31,	2015
LIABILITIES & EQUITY						
Liabilities						
Current Liabilities						
Accounts Payable						
Accounts Payable		\$	40,889.70		\$	42,960.66
Total Accounts Payable			40,889.70		Ψ	42,960.66
Other Comment I in 1974						
Other Current Liabilities			,			
Accrued Expenses			21,762.27			20,590.34
Accrued Catering Consultant Incentive and Bonus Pay			44,033.22		•	50,544.09
Loan from Member - LLC			100.00			100.00
Deferred revenue-dues						
Dues Discount	(4,215.24)			(4,349.49)		
Deferred revenue - Dues	62,153.28			61,232.86		
Total Deferred revenue-dues			57,938.04		•	56,883.37
Deposits - Future Functions - LLC			288,335.26			239,353.84
Payroll Liabilities			-			(1,203.54
Sales Tax Payable			23,119.59			20,832.31
Total Other Current Liabilities			435,288.38			387,100.41
Total Current Liabilities			476,178.08			430,061.07
Long Term Liabilities						
Member Bond Payable			127,000.00			185,500.00
Total Long Term Liabilities			127,000.00			185,500.00
	•		121,000.00			165,500,00
Total Liabilities		······································	603,178.08		·	615,561.07
Equity						
Retained Earnings			600,206.35			412,367.79
Paid in Capital			9,750.00			
Net Income			523,689.40			9,750.00
Total Equity	•		1,133,645.75			285,984.46
* *	•		1,100,0T0.10			708,102.25
TAL LIABILITIES & EQUITY		\$	1,736,823.83		\$.	1,323,663.32

Section Sect						OFC Inc	Monthly		
## ## ## ## ## ## ## ## ## ## ## ## ##		October 2016	October 2015	Jan - Oct 2016	Jan - Oct 2015	Budget - October 2016	(Under) Over Budget	OFC Inc Budget - 2016	Annual (Under) Over Budget
356,663.41 295,914.02 2,231,616.03 1,912,209.94 313,000.00 43,6 494,21 1,384,00 2,268,02 36,090.00 7,720.00 (7,2 144,870.13 1,23.96.62 1,105,388.63 1,049,199.94 30,720.00 (3,6 144,870.13 1,23.96.62 1,105,388.63 1,048,077.45 1,248,25.14 (13,2 15,216.00 11,984.88 200,810.33 174,867.09 12,428.57 2,7 17,318.50 11,866.73 1080,396.14 19 15,832.48 (1,250.99) (8 (2,102.50) 1,151.15 20,214.19 15,832.48 (1,250.99) (8 (3,738.90) 3,860.27 77,982.53 72,405.97 (1,250.99) (8 (5,738.90) (3,800.27) 99,162.47 87,837.48 (3,659.41) (2,0 2552,172.58 16,62.89 (3,60.27) 99,162.47 87,837.48 (3,659.41) (2,0 252,172.58 13,340.85 334,070.21 351,965.13 43,34 (5,585.18) (166.28) (5,612.89) (5,612.89) (36,419.42 34,47) 14,953 334,070.21 351,905.91 38,950.00 (2,738.90) 8,444.42 8,612.44 8,612.44 77,105.67 7,105.67 11,266.34 11,266.34 11,266.34 11,266.34 11,266.34 11,266.34 11,266.34 11,266.34 11,266.38 (5,588.67 104,919.67 11,266.34 11,286.90 11,4962.04 11,4962.04 11,4962.04 104,919.67 11,0505.50 10,000,808.75 107,265.61 77,700.04.8 (5,588.67 10,4919.67 11,0505.50 10,000,808.75 107,265.61 77,700.04.8 (5,588.67 10,4919.67 11,0505.50 10,000,808.75 107,265.61 77,700.04.8 (5,588.67 10,4919.67 11,0505.50 10,000,808.75 107,265.61 77,700.04.8 (5,588.67 10,4919.67 11,0505.50 10,000,808.75 107,265.61 77,700.04.8 (5,588.67 10,4919.67 11,0505.50 10,000,808.75 107,265.61 77,700.04.8 (5,588.67 10,4919.67 11,0505.50 10,000,808.75 107,205.67 11,0505.75 107,205.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.77 10,0505.7	10 - Membership Income	48,281.67	47,402.77	438,555.09	424,583.36	46,400.00	1,881.67	464,000.00	(25,444.91)
March 1,384.00 36,608.42 36,990.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00 7,720.00	1 Cottoning Training	356 663 41	295 914 02	2 231 616 03	1 912 209 94	313.000.00	43 663 41	2.298.400.00	(66,783.97)
Section	1 - Catering income 2 - Club Restaurant Income	494.21	1,384.00	36,608.42	36,990.00	7,720.00	(7,225.79)	67,500.00	(30,891.58)
144,870,13 123,967,62 1,162,335.82 1,048,077,45 158,235,14 (133) 15,216.00 11,984.88 200,810.33 174,867.09 12,428.57 27 17,318.50 11,869.73 180,596,14 159,034.61 13,679.56 3,6 17,318.50 11,869.73 180,596,14 159,034.61 13,679.56 3,6 17,318.50 118,657.3 180,596,14 159,034.61 13,679.56 3,6 17,318.50 3,860.27 77,962.33 72,405.97 3,659.41 2,0 17,318.90 3,860.27 77,962.33 72,405.97 3,659.41 2,0 18,535.18 166.28 77,888.89 76,231.54 179.33 3,6 18,535.18 166.28 77,888.89 76,231.54 179.33 3,6 19,330.25 58,280.25 579,429.00 572,650.71 54,984.34 7,8 19,494.42 8,612.34 82,308.04 77,105.67 7,665.34 1,4 11,496.204 104,919.67 1,065,534.80 1,066,808.75 107,256.17 7,005.75 27,81 19,836 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 27,81 19,836 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.85 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87 1,005.87	Total Caterine and Club Restaurant Income	357.157.62	297,298,02	2,268,224.45	1,949,199.94	320,720.00	36,437.62	2,365,900.00	(97,675.55)
15,216.0 11,988.88 200,810.33 174,867.09 12,428.57 27 15,216.0 11,989.88 200,810.33 174,867.09 12,428.57 27 15,218.50 11,869.73 180,596.14 159,034.61 13,679.58 36 2,102.50 115.15 20,214.19 15,832.48 (1,250.99) (8 2,178.90 3,860.27 77,962.33 72,405.97 3,659.41 2.0 2,738.90 3,860.27 77,962.33 72,405.97 3,659.41 (2,0 2,738.90 3,860.27 77,962.33 72,405.97 3,659.41 (2,0 2,738.90 3,860.27 77,962.33 72,405.97 3,659.41 (2,0 2,738.90 3,860.27 77,962.33 76,213.48 (3,659.41) (2,0 2,738.90 3,860.27 77,962.33 76,213.48 (3,659.41) (2,0 2,738.18 (1,738.28	Catering and Club Restaurant Expenses	144,870.13	123,967.62	1,162,335.82	1,048,077.45	158,235.14	(13,365.01)	1,305,500.00	(143,164.18)
Frofit (Loss) 15,216.00 11,984.88 200,810.33 174,867.09 12,428.57 27, 27, 27, 27, 27, 27, 27, 27, 27, 27,	Profit	212,287.49	173,330.40	1,105,888.63	901,122.49	162,484.86	49,802.63	1,060,400.00	45,488.63
17,318.50 11,869.73 180,596.14 159,034.61 13,679.56 3,6 C2,102.50 115.15 20,214.19 15,832.48 (1,250.99) (8 2,738.90 3,860.27 77,962.53 72,405.97 3,659.41 2,0 Frofit (Loss) (5,738.90) (3,860.27 77,962.53 72,405.97 3,659.41 2,0 S55.18 166.28 77,888.89 76,231.54 179,33 3 Frofit (Loss) (555.18) (166.28) (56,012.89) (52,537.04) (179.33) (3,802.77 1,607,807.49 1,376,858.77 203,795.13 48,3 G2,859.25 S8,280.25 S79,429.00 S72,650.71 S4,984.4 7,8 S6,283.21 31,340.85 334,070.21 31,905.91 38,950.00 (27,237.04 1,105.67 7,266.34 1,1 S8,60.24 1,07.86 1,07.86 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,607.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.01 1,058,507.	3 - Pavilion Income	15,216.00	11,984.88	200,810.33	174,867.09	12,428.57	2,787.43	189,200.00	11,610.33
Profit (Loss) (Z,102.50) 115.15 20,214.19 15,832.48 (1,250.99) (8 Profit (Loss) 5,738.90 3,860.27 77,925.33 72,405.37 3,659.41 20 Profit (Loss) (5,738.90) (5,860.27) 77,925.33 72,405.97 3,659.41 20 S55.18 (5,738.90) (3,860.27) 99,162.47 87,857.48 (3,659.41) 20 S55.18 (6,028) (3,601.28) 76,231.54 179.33 3 Frofit (Loss) (55.012.89) (36,012.89) (32,537.04) (179.33) (7 \$5.51 (166.28) (166.28) (166.012.89) (22,537.04) (179.33) (7 \$62,830 \$6,012.89 (25,612.89) (35,631.77) 1,607.807.49 1,376.838.77 203,795.13 48,2 \$62,830 \$6,283.28 \$6,012.89 \$6,012.89 \$6,012.89 \$6,050.13 \$6,003.03 \$7,056.34 \$7,056.34 \$7,056.34 \$7,056.34 \$7,056.34 \$7,056.34 \$7,056.34 \$7,056.34 \$7,056.34	3 - Pavillon Expenses	17,318.50	11,869.73	180,596.14	159,034.61	13,679.56	3,638.94	193,000,00	(12,403.86)
Frofit (Loss) 6,738.90 3,860.27 77,962.53 72,405.97 3,659.41 2,0 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1,000.00 1	3 - Pavilion Operating Profit (Loss)	(2,102.50)	115.15	20,214.19	15,832.48	(1,250.99)	(851.51)	(3,800.00)	24,014.19
Frofit (Loss)	11 - Reach Income	•	•	177,125,00	160,263.45	•	,	168,600.00	8,525.00
Profit (Loss) (5,738.90) (3,860.27) 99,162.47 87,857.48 (3,659.41) (2,0 21,886.00 23,694.50	11 - Beach Expenses	5,738.90	3,860.27	77,962.53	72,405.97	3,659.41	2,079.49	90,500.00	(12,537.47)
Frofit (Loss) 555.18 166.28 77,898.89 76,231.54 179.33 3 Frofit (Loss) (555.18) (166.28) (56,012.89) (52,537.04) (179.33) (3 252,172.58 216,821.77 1,607,807.49 1,376,838.77 203,795.13 443,3 62,859.25 58,280.25 579,429.00 572,650.71 54,984.34 7,8 8,464.2 8,612.34 82,308.04 77,105.67 7,266.34 1,1 8,464.2 8,612.34 82,308.04 77,105.67 7,266.34 1,1 8,558.60 5,668.37 59,201.43 46,419.42 4,707.24 1,8 816.56 1,017.86 104,919.67 1,085,524.80 1,060,808.75 107,226.61 7,7 27.81 98.36 1,406.71 (30,065.56) 29,15	11 - Beach Operating Profit (Loss)	(5,738.90)	(3,860.27)	99,162.47	87,857.48	(3,659.41)	(2,079.49)	78,100.00	21,062.47
\$555.18 166.28 77,898.89 76,231.54 179.33 3 g Profit (Loss) (555.18) (166.28) (56,012.89) (22,537.04) (179.33) (3 252,172.58 216,821.77 1,607,807.49 1,376,838.77 203,795.13 48,3 62,859.25 58,280.25 579,429.00 572,650.71 54,984.34 7,8 8,464.42 8,612.34 8,730.04 77,105.67 7,265.34 1,1 8,615.56 1,017.86 1,017.86 10,516.12 12,727.04 1,286.54 1,1 189 27.81 98.36 1,065,524.80 1,065,807.5 107,226.61 7,7 189 27.81 98.36 1,406.71 (30,065.56) 29.15 29.15	12 - Tennis Income	•	•	21,886.00	23,694.50	.1	1	27,000.00	(5,114.00)
## Control of State	12 - Tennis Expenses	555.18	166.28	77,898.89	76,231.54	179.33	375.85	85,900.00	(8,001.11)
48,5 62,839,25 58,280,25 579,429,00 572,630,71 54,984,34 78 62,839,25 58,280,25 579,429,00 572,630,71 54,984,34 78 36,233,21 31,340,85 354,070,21 31,905,91 38,590,00 (2,7,88,64,42 8,612,34 82,308,04 77,105,67 7,265,34 1,11 46 65,88,60 5,68,37 59,201,43 46,419,42 47,672,4 1,18 816,56 1,017,86 10,516,12 12,727,04 1,288,69 (4,767,24 1,18 816,56 1,017,86 1,025,524,80 1,060,808,75 107,226,61 7,7 Pense) 27,81 98,36 1,406,71 (30,065,56) 29,15	12 - Tennis Operating Profit (Loss)	(555.18)	(166.28)	(56,012.89)	(52,537.04)	(179.33)	(375.85)	(58,900.00)	2,887.11
62,859.25 58,280.25 579,429.00 572,650.71 54,984.34 7,8 36,233.21 31,340.85 354,070.21 351,905.91 38,950.00 (2,7 8,464.42 8,612.34 82,308.04 77,105.67 7,266.34 1,1 6,588.60 5,668.37 59,201.43 46,419.42 4,767.24 1,8 816.56 1,017.86 1,017.86 1,017.85 1,077.04 1,258.69 (4,77.105.04 1,258.69 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,017.85 1,	Total Income	252,172.58	216,821.77	1,607,807.49	1,376,858.77	203,795.13	48,377.45	1,539,800.00	68,007.49
ds	Expenses	50 850 35	58 280 25	579 479 00	12 650 71	54 984 34	7 874 91	654.500.00	(75.071.00)
ds 8,464.42 8,612.34 82,308.04 77,105.67 7,266.34 1,11 6,55 6,55 8,612.34 82,308.04 77,105.67 7,266.34 1,11 816.56 1,077.86 1,077.86 10,516.12 12,727.04 1,28.69 (4,767.24 1,8.1.8) 114,962.04 104,919.67 1,085,524.80 1,060,808.75 107,226.61 7,7 10818.89 1,072.89 10,722.61 7,7 10818.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11,072.89 11	Other Fixed Coets	36 233 21	31.340.85	354,070,21	351,905,91	38,950.00	(2,716.79)	467,400.00	(113,329.79)
s. & Grounds 6,588.60 5,668.37 59,201.43 46,419.42 4,767.24 1,8 Expense 816.56 1,017.86 10,516.12 12,787.04 1,28.69 (4,767.24 1,8 subtoral - expenses 114,962.04 104,919.67 1,085,524.80 1,060,808.75 107,226.61 7,7 income/(Expense) 27.81 98.36 1,406.71 (30,065.56) 29.15	House	8,464.42	8,612.34	82,308.04	77,105.67	7,266.34	1,198.08	120,000.00	(37,691.96)
816.56 1,017.86 10,516.12 12,727.04 1,286.69 (4 114,962.04 104,919.67 1,085,524.80 1,060,808.75 107,226.61 7,7 27.81 98.36 1,406.71 (30,065.56) 29.15	Gardens & Grounds	6,588.60	5,668.37	59,201.43	46,419.42	4,767.24	1,821.36	55,000.00	4,201.43
816.56 1,017.86 10,516.12 12,777.04 1,258.69 (4 14,962.04 104,919.67 1,085,524.80 1,060,808.75 107,226.61 7,7 27.81 98.36 1,406.71 (30,065.56) 29.15	Confere & Curreds	6 588 60	5 668 37	59 201 43	46 419 42	4 767 24	1 821 36	55,000.00	4.201.43
114,962.04 104,919.67 1,085,524.80 1,060,808,75 107,226.61 7,7 27.81 98.36 1,406,71 (30,065.56) 29.15	Social Expense	816.56	1,017.86	10,516.12	12,727.04	1,258.69	(442.13)	21,100.00	(10,583.88)
27.81 98.36 1,406.71 (30,065.56) 29.15	subtotal - expenses	114,962.04	104,919.67	1,085,524.80	1,060,808.75	107,226.61	7,735 43	1,318,000.00	(232,475.20)
77 100 140 000 100 100 100 100 100 100 100	Other Incomes(Expense)	27.81	98.36	1,406.71	(30,065.56)	29.15	(1.34)	300.00	1,106.71
114,000,40 323,069,40 263,564,40 30,591,01	Net Income (Loss)	137,238.35	112,000.46	523,689.40	285,984.46	96,597.67	40,640.68	222,100.00	301,589.40

	October 2016	October 2015	Jan - Oct 2016	Jan - Oct 2015	OFC Inc Budget - October 2016	Monthly (Under) Over Budget	OFC Inc Budget - 2016	Annual (Under) Over Budget
10 - Membershin								
Membership	51,794.40	51,027.36	455,790.72	449,040.76	46,400.00	5,394.40	499,000.00	(43,209.28)
Allowance for Membership Decline	1	1	1	1	1	•	•	
Social Non Voting	1	•	1,486.00	(2,972.00)	•	1	1	1,486.00
Senior Family M (Voting)	•	•	(3,571.82)	-1	,	,	•	(3,571.82)
Regular Family (Voting)	•	•	(8,427.00)		•	•	1	(8,427,00)
Senior Individual (Voting)	•	•	•	(2,252.00)	ı	,		ı
Initiation Fees	ı	•	•	•	•	•	1	•
Senior Family (Voting)	1	1	•	1	•	•	•	Ī
Member Dues Adjustments		•	13.46	1,604.71		•	1	13.46
Regular Individual (Voting)	ł	1	,	(1,052.00)	ı	•	1	F
Young Adult Membership	ı	•	10,260.00		,	•	1	10,260.00
Annual Family	•	1	3,366.00	12,406.40	•		•	3,366.00
Dues Discount	(3,512.73)	(3,624.59)	(31,614.27)	(32,892.51)	•	(3,512.73)	(35,000.00)	3,385.73
Annual Individual		,	2,252.00	ı	•	•	1	2,252.00
Tennis Membership	,	1	9,000.00	800.00	•	•	•	00.000,6
Holiday Bonus Fund		.1	,	(100.00)	1	1	,	•
Total 10-Membership	48,281.67	47,402.77	438,555.09	424,583.36	46,400.00	1,881.67	464,000.00	(25,444.91)

,	October 2016	October 2015	Jan - Oct 2016	Jan - Oct 2015	OFC Inc Budget - October 2016	Monthly (Under) Over Budget	OFC Inc Budget - 2016	Annual (Under) Over Budget
1 - Catering Income - LLC			5	. 32 501 6			00000	(1 518 78)
Convenience Fee	•	•	491.12	7,165.33		. :	2,000.00	(02.010,1)
Food - Outside	235,851.28	228,169.12	1,534,740,44	1,481,670.55	200,000.00	35,851.28	1,785,000.00	(250,259,56)
Bar - Outside	54,049.49	4,228.36	270,889.76	42,496.88	20,000,00	4,049,49		201,889.76
Other Catering Income	7,890,00	13,503,53	59,406.23	80,347.97	13,000,00	(5,110.00)		(19,393.77)
Service Charge Income	58,872.64	50,013.01	366,097.88	305,510,99	50,000,00	8,872.64	369,600.00	(3,502.12)
Ceremony - Outside Function	•	•	•	,	•	•	,	•
Linen Rental	•	•	•	•	•	•	•	•
Club Rental	•	-		-	•	•	1	•
Total 1 Catering Income	356,663.41	295,914.02	2,231,616.03	1,912,209.94	313,000.00	43,663.41	2,298,400.00	(66,783.97)
2. Club Restaurant Income - LLC								
Bar - Club	244.00	814.00	9,349.50	10,041,00	1,320.00	(1,076.00)	11,000.00	(1,650.50)
Food - Club	240.00	770.00	32,598.00	29,414.60	6,600.00	(6,360.00)	52,000.00	(19,402.00)
Minimum Charge	•	•	(730,00)	(320.73)	•	•	7,000.00	(7,730.00)
Club Rental	1	•	•	1.	t	•	•	•
Restaurant Discounts	•	(200,00)	(4,600.00)	(2,200.00)	(200.00)	200.00	(2,500.00)	(2,100.00)
Service Charge	•	•		•	•	•	•	,
Club-Pos Posting Errors	10.21	r	(80.6)	55.13	•	10.21		(9.08)
Total 2 - Club Restaurant Income	494.21	1,384.00	36,608.42	36,990.00	7,720.00	(7,225.79)	67,500.00	(30,891.58)
					-			
Total Catering & Club Restaurant Income	357,157.62	297,298.02	2,268,224.45	1,949,199.94	320,720.00	36,437.62	2,365,900.00	(97,675.55)
Catering and Club Restaurant Expenses - LLC Catering Pavroll - Sales Dept								
Catering Sales (Deb)	3,984.97	3,185.50	30,068.95	30,548.00	3,558.00	426.97	42,700.00	(12,631.05)
Total Catering Payroll - Sales Dept	3,984.97	3,185.50	30,068.95	30,548.00	3,558.00	426.97	42,700.00	(12,631.05)
Catering-Food & Beverage								
Purchase-Beverage	15,635.78	8,736.09	106,397.49	100,582.43	1	•	t	,
Purchase-Food	42,101.63	40,826.88	343,609.49	327,765.26	1	1	•	ı
Customer refunds	t		41.19		1		•	
Total Catering-Food & Beverage	57,737.41	49,562.97	450,048.17	428,347.69	72,217.60	(14,480.19)	535,100.00	(85,051.83)
Catering-Other Expenses								
Advertising	1,843.20	1,909.84	15,660.48	13,115.70	1,900.00	(26.80)	pred	460.48
Dishwasher Rental-Clubhouse	511.56	492.78	5,100.92	4,915,42	440.00	71.56	5,300.00	(199.08)
Catering Expenses	2,159.00	824.45	4,747.96	3,978.41	3,249.79	(1,090.79)	•	4,747.96
China Glass & Supplies	1,936.61	•	3,376.20	1,560.39	1	1,936.61	2,000.00	1,376.20
Laundry	2,150.97	2,267.68	16,849.27	18,854.39	2,200.00	(49.03)	**	(7,150.73)
Licenses & Permits	•	•	•	1	•	•	1,000.00	(1,000.00)
Printing	ı	•	٠	•	•	•	•	•
Rental	1	425.00	2,000.00	6,779.35	00'009	(00.009)		(00.000,00)
Repair & Maint.	108.63	488.81	3,138.79	8,471.00	200.00	(391.37)	11,000.00	(7,861.21)

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			,	i 1	OFC Inc Budget -	Monthly (Under)	OFC Inc Budget -	Annual (Under)
	October 2010	October 2015	Jan - Oct 2010	Jan - Oct 2013	October 2010	Over Budget	OTA7	Over Budget
Restaurant, Bar & Kitchen Supplies	2,810.00	3,935.42	37,751.47	30,286.44	4,000.00	(1,190.00)	35,000.00	2,751.47
Music Services	35.57		254.35	•	•	35.57	•	254.35
Uniforms	903.56	1,540.50	4,799.89	2,094.26	ı	903.56	1,000.00	3,799.89
Valet Parking	3,037.88	3,333.70	18,150.42	19,547.60	1	3,037.88	25,300.00	(7,149.58)
Waste Removal	765.49	635.14	6,482.27	6,351.40	633.00	132.49	7,600.00	(1,117.73)
Total Catering-Other Expenses	16,262.47	15,853.32	118,312.02	115,954.36	13,522.79	2,739.68	138,400.00	(20,087.98)
Catering Payroll-Kitchen								
Club Chef - Salaried	7,692.32	5,769.24	82,292.44	62,019.33	6,667.00	1,025.32	80,000.00	2,292.44
Sous Chef	3,461.52	2,281.80	38,145.56	31,945.20	3,708.00	(246.48)	44,500.00	(6,354.44)
Staff	13,064.96	14,876.41	111,354.84	127,900.09	21,617.50	(8,552.54)	159,800.00	(48,445.16)
StaffOT	1,876.04	1,153.13	21,546.05	15,370.18	2,800.00	(923.96)	20,800.00	746.05
Total Catering Payroll-Kitchen	26,094.84	24,080.58	253,338.89	237,234.80	34,792.50	(8,697.66)	305,100.00	(51,761.11)
Catering Payroll-Server								
Banquest Captain (Rob / Ben)	4,000.00	3,617.13	50,357.41	32,252.80	3,525.00	475.00	42,300.00	8,057.41
Bar OT	•	•	144.90	,	•	•	•	. 144.90
Server	13,529.76	10,343.76	113,860.92	76,938.63	12,619.25	910.51	93,500.00	20,360.92
Server OT	2,606,25	1	15,150.94	2,462.46	•	2,606.25	3,200.00	11,950.94
Additional Shift Pay	20,654.43	17,324.36	131,053.62	124,338.71	18,000.00	2,654.43	145,200.00	(14,146.38)
Total Catering Payroll-Server	40,790.44	31,285,25	310,567.79	235,992.60	34,144.25	6,646.19	284,200,00	26,367.79
Catering and Club Restaurant Expenses	144,870.13	123,967.62	1,162,335.82	1,048,077.45	158,235.14	(13,365.01)	1,305,500.00	(143,164.18)
Catering and Club Restaurant Operating Profit (Loss)	212,287.49	173,330.40	1,105,888.63	901,122.49	162,484.86	49,802.63	1,060,400.00	45,488.63

	October 2016	October 2015	Jan - Oct 2016	Jan - Oct 2015	OFC Inc Budget - October 2016	Monthly (Under) Over Budget	OFC Inc Budget - 2016	Annual (Under) Over Budget
3 - Pavilion Income - OFC Inc.								
. Bar	1,786.00	1,668.00	24,424.53	24,574.68	1,817.65	(31.65)	28,000.00	(3,575.47)
Restaurant	12,766.50	10,316.88	174,626.30	149,102.41	10,610.92	2,155.58	160,000.00	14,626.30
Tennis Catering	,	1	410.00	1,190.00	•	•	1,200.00	(190.00)
Pavilion Service Charge	663.50	-	1,349.50	•	•	663.50	•	1,349.50
Total 3 - Pavilion Income	15,216.00	11,984.88	200,810.33	174,867.09	12,428.57	2,787.43	189,200.00	11,610.33
3 - Pavilion Expenses - OFC Inc.								
Pavilion-Food & Beverage							:	;
Pavilion Beverage Usage	446.75	109.28	8,289.58	6,069.60	119.10	327.65	8,300.00	(10.42)
, Pavilion Food Usage	2,371.08	898.79	23,735.72	22,089.15	1,500.00	871.08	35,200.00	(11,464.28)
Pavilion Food Loss - Power Outage	-	-		535.22	•			
Total Pavilion-Food & Beverage	2,817.83	1,008.07	32,025.30	28,693.97	1,619.10	1,198.73	43,500.00	(11,474.70)
Pavilion-Other								
Dishwasher Rental-Pavilion	211.82	211.82	1,694.55	1,694.56	312.50	(100.68)	2,500.00	(805.45)
Equipment	ı		•	•	1	•	•	•
Laundry	485.82	112.50	2,154.25	417.47	134.74	351.08	200:00	1,654.25
Licenses & Permits	•		•	•	53.26	(53.26)	400.00	(400.00)
Music Services	•	85.36	145.46	641.12	150.00	(150.00)	1,000.00	(854.54)
Pavilion Expense	340.00	•	950.00	,	•	340.00	,	950.00
Outside Services - Bartenders	•	1	1,489.99	,	r		•	1,489.99
Printing	1	•	1	,	•	٠	1	
Rental	.1	1	175.97	147.32			•	175.97
Repairs & Maintenance	141.21	391.05	4,292.04	8,519.83	445.02	(303.81)	10,000.00	(5,707.96)
Software	1		•	1,129.70	•	•	1,400.00	(1,400.00)
Supplies - Kitchen / Restaurant	481.37	776.15	18,383.03	17,983.51	779.58	(298.21)	18,000.00	383.03
Supplies - Other	390.55	207.24	2,128.93	3,561.41	162.93	227.62	2,800.00	(671.07)
Telephone	34.95	34.95	245.08	239.63	54.60	(19.65)	400.00	(154.92)
Uniform	•	ı	332.71	982.43	1	•	1,000.00	(667.29)
Utilities	528.77	447.10	5,803.71	4,771.06	650.07	(121.30)	7,500.00	(1,696.29)
Total Pavilion-Other	2,614.49	2,266.17	37,795.72	40,088.04	2,742.70	(128.21)	45,500.00	(7,704.28)
Pavilion-Payroll							00000	00 000
Pavilion Bar Server	1	120.00		1,490.00	68,961	(08.601)	2,100.00	(4,100,00)
Pavition Chef (Chris and Matt)	5,333.32	5,333.32	38,666.58	39,214.58	5,774.22	(440.90)	43,900.00	(5,233.42)
Payroll	6,176.73	3,142.17	58,281.37	42,052.40	3,383.69	2,793.04	50,000.00	8,281.37
Pavroll-OT	376.13	1	13,827.17	7,495.62	,	376.13	8,000.00	5,827.17
Total 3 Pavilion-Payroll	11,886.18	8,595.49	110,775.12	90,252.60	9,317.76	2,568.42	104,000.00	6,775.12
Total 3 - Pavilion Expenses	17.318.50	11,869.73	180,596.14	159,034.61	13,679.56	3,638.94	193,000.00	(12,403.86)
	(0) (0) (0)	21.211	01 210 00	15 023 40	(00 036 17	(15 150)	(00 000 2)	24 014 10
3 - Pavilion Operating Profit (Loss)	(2,102,50)	ci.cii	20,214.19	15,832.48	(5,500,1)	(10,100)	(2,000,000,0)	77,71,17

					OFC Inc Budget -	Monthly (Under)	OFC Inc Budget -	Annual (Under)
	October 2016	October 2015	Jan - Oct 2016	Jan - Oct 2015	October 2016	Over Budget	2016	Over Budget
11 - Beach Income - OFC Inc.								
Beach Cabana Rental Income	1	•	170,225.00	159,633.45	•		167,900.00	2,325.00
Beach Locker Rental Income	t.		6,000.00	,	•	•	•	6,000.00
Beach Clicker Income	•		900.00	630.00	•	ı	700,007	200.00
Total 11 - Beach Income	,		177,125.00	160,263.45	-	,	168,600.00	8,525.00
						•		
11 - Beach Expenses - OFC Inc.						:	;	
Beach Clicker Expense	60.71	15.27	945.26	632.49	17.75	42.96	200.00	245.26
Beach Expense	1	•	1.	•	,	•	•	•
Beach Staff	2,358.00	•	5,506.82	•	•	2,358.00	•	5,506.82
Uniform	•	•	351.03	1	•	•	•	351.03
Beach Telephone	,	1	119.75	•	•	•	ı	119.75
Cleaning	•	456,00	130.00	4,115.00	487.81	(487.81)	4,900.00	(4,770.00
Gardening	•		İ	15.16	•	,	200.00	(200.00
Landscaping Maintenance	1	1	1,825.00	1,035.00	•		1,300.00	525.00
Licenses & Permits		•	200.00	200.00	•	1	200.00	1
Lifeguards	1	•	13,443.87	13,734.75	•	,	14,300.00	(856.13
Payroll-O.T.	•	1	4,943.62	36.00	•	•	•	4,943.62
Payroll Regular		1,386.00	12,969.41	20,134.62	1,361.05	(1,361.05)	20,000.00	(7,030.59
Repairs & Maintenance	456.23	•	7,113.80	11,033.40		456.23	25,000.00	(17,886.20
Security	704.00		11,638.00	1		704.00	,	11,638.00
Software	•	1	179.23	ч	•	•	•	179.23
Supplies	135.01	90.55	3,159.48	9,047.15	105.45	29.56	11,000.00	(7,840.52
Telephone	34.95	34.95	155.13	284.34	44.29	(9.34)	400.00	. (244.87
Utilities	1,354.35	1,323.32	10,833.05	8,649.44	1,149.58	204.77	00'000'6	1,833.05
Waste Removal	635.65	554.18	4,449.08	3,488.62	493.48	142.17	3,500.00	949.08
Total 11 - Beach Expenses	5,738.90	3,860.27	77,962.53	72,405.97	3,659.41	2,079.49	90,500.00	(12,537.47
	-							
11 - Beach Operating Profit (Loss)	(5,738.90)	(3,860.27)	99,162.47	87,857.48	(3,659.41)	(2,079.49)	78,100.00	21,062,47

	October 2016	October 2015	Jan - Oct 2016	Jan - Oct 2015	OFC Inc Budget - October 2016	Monthly (Under) Over Budget	OFC Inc Budget - 2016	Annual (Under) Over Budget
Tennis Income - OFC Inc.								
Tennis Lesson Income	ı	1	19,602.00	19,954,50	•	•	23,100.00	(3,498.00)
Tennis Supplies Income	•	1	2,368.00	3,146.00	•	1	3,300.00	(932.00)
Event Income	,	•	(200.00)	•	•		•	(200.00)
Tennis Guest Fees	•	ı	416.00	304,00	1	•	300.00	116.00
Tennis Catering Income	r	1	1	290.00	•	•	300.00	(300.00)
otal 12 - Tennis Income		_	21,886.00	23,694.50	1	ŀ	27,000.00	(5,114.00)
1.								
- Tennis Expenses - OFC Inc.			00 0740 00	19 170 50	1	ı	23 000 00	(3.260.00)
Tennis Lesson Expense	1	1	00.07.0	0.101.0			2 200 00	(3,135,00)
Tennis Supplies Expense	•	•	7,162,00	3,121.00	•	,	00.005,5	(1,155.00)
Beverage Usage	1	•	24.81	1,183.20	•	1	700,007	(675.19)
Food Usage	ŕ	,	99.690,9	3,980.25	•	1	1,200.00	4,869.66
Equipment	•	1		•	•	•	•	
Cleaning	1	95.00		2,693.25	108.58	(108.58)	3,100.00	(3,100.00)
Court Maintenance	270.00	•	2,847.00	.t	f*	270.00	•	2,847.00
Gardening		•	765.37	416.39	,	1	200.00	265.37
Other	1	r	•	1	•	•	•	,
Payroll-Regular		1	•	6,946.00	•	•	8,000.00	(8,000.00)
Payroll-OT	1	•	•	339.00	1		300,00	(300.00)
Printing	1	•	423.64	86.90	•	1	1	423.64
Repairs & Maintenance	75.00	•	2,285.85	3,445.00	•	75.00	4,500.00	(2,214.15)
Software	1	•	•	•	1	•	•	
Spring Reconditioning & Top Dre	•	•	9,200.00	9,765.38	•	1	10,000.00	(800.00)
Supplies	114.26	•	4,361.82	1,695.43	•	114.26	1,800.00	2,561.82
Telephone	4,95	1	186.46	224.55	•	4.95	300.00	(113.54)
Tennis-Pro	1	į	24,870.00	17,125.00	•	•	21,400.00	3,470.00
Tennis Committee	1	•	1,152.00	304.20	.•	•	400.00	752.00
Tennis Tournament	•	•	•	1	•	•	200.00	(200.00)
Trophies	t	1	1,448.26	1,829.80	1	•	2,600.00	(1,151.74)
Utilities	76.09	71.28	2,359.02	2,314.69	70.75	20.22	2,800.00	(440.98)
US Open Exchange	ı	,	•	982.00	1	•	1,000.00	(1,000.00)
Windscreen Instl/Storage	F	,	1	650.00	1	•	200.00	(200.00)
otal 12 - Tennis Expenses	555.18	166.28	77,898.89	76,231.54	179.33	375.85	85,900.00	(8,001.11)
: - Tennis Operating Profit (Loss)	(555.18)	(166.28)	(56,012.89)	(52,537.04)	(179.33)	(375.85)	(58,900.00)	2,887.11

OFC Inc Budget - Monthly (Under) OFC Inc Budget - Annual (Under)

	October 2016	October 2015	Jan - Oct 2016	Jan - Oct 2015	October 2016	Over Budget	2016	Over Budget
Expenses								
Administrative								
Admin-Payroll								
Salaries-General Manager	•	15,384.60	1	165,384.45	ı	1	•	•
Assistant Club Manager-Salaried	6,200.00	4,230.76	65,750.00	43,173.07	5,416.67	783.33	65,000.00	750.00
Bookkeeper	4,862.00	4,642.19	50,923.50	48,845.53	5,058.33	(196.33)	60,700.00	(9,776.50)
Jr. Accountant	3,527.12	3,135.00	36,243.26	35,626.25	3,750.00	(222.88)	45,000.00	(8,756.74)
Jr. Accountant-OT	•	•	126.56	•	1	•	•	126.56
Other Office Salaries	•	,	•	r	•	•	•	1
Cleaning	3,044.23	2,223.00	30,016.00	20,330.00	2,233.33	810.90	26,800.00	3,216.00
Cleaning-OT	•	•	2,940.00	441.75	•	•	400.00	2,540.00
Bonuses			•	-	,	•	•	1.
Total Admin-Payroll	17,633.35	29,615.55	185,999.32	313,801.05	16,458.33	1,175.02	197,900.00	(11,900.68)
Catering Consultant Fees	16,830.00	•	148,104.00	•	16,666.67	163.33	200,000.00	(51,896.00)
Catering Consultant Incentive Comp & Bonus	14,033.24	13,044.09	100,272.04	99,022.40	5,541.67	8,491.57	66,500.00	33,772.04
Accounting	2,561.67	6,946.67	30,934.59	33,596.34	3,125.00	(563.33)	37,500.00	(6,565.41)
Auto	133.42	56.99	1,168.45	1,751.95	216.67	(83.25)	2,600.00	(1,431.55)
Bad debts	•	•	•	ı		ı	1	•
Bank and credit card charges	494.35	2,026.18	6,586.94	9,144.59	2,026.00	(1,531.65)	00.000,6	(2,413.06)
Contributions and gifts	208.92	,	604.26	137.98		208.92	•	604.26
Disability Insurance	550.94	567.72	745.29	1,184.08	100.00	450.94	1,200.00	(454.71)
Dues	•	1	180.00	175.00	•	•	200.00	(20.00)
Ford Truck Lease	,		•	2,158.80	1	٠.	•	•
Hardware Leasing	747.27	849.12	7,846.64	7,831.35	833.33	(86.06)	10,000.00	(2,153.36)
Insurance-Medical	1,992.40	4,231.84	20,325.20	43,936.34	5,100.00	(3,107.60)	61,200.00	(40,874.80)
Interest Expense	ı	1	94.87	•		•	•	94.87
Licenses & Permits	1	1	7,137.70	3,283.72	1	•	4,000.00	3,137.70
NYS Franchise Tax Expense	•	,	4,324.00	375.00	•	1	200.00	3,824.00
NYS Metro Surcharge	į	t	523.00	319.00	•	•	400,00	123.00
NYS Unemployment Insurance	•	110.10	792.67	5,897.80	100.00	(100.00)	5,700.00	(4,907.33)
NYS Interest Assesment Surcharge	•	1	•	35.06	1	•	1	•
Payroll Service Fees	633.19	0.26	4,865.01	,	•	633.19	•	4,865.01
Office	147.30	160.63	3,083.10	2,978.77	275.00	(127.70)	3,300.00	(216.90)
Other	•	ſ	•	,	1	•		
Managers' Expenses	•	,	28.97	1	•	1	r	28.97
Travel	ı	•	742.83	•	1	•	•	742.83
Outside consultants	•	r	•	•	•	•	•	•
Penalties	•	1	5,214.45	252.23	ı	•	•	5,214,45

					OFC Inc Budget -	Monthly (Inder)	OFC Inc Budget .	Annual (Tinder)
	October 2016	October 2015	Jan - Oct 2016	Jan - Oct 2015	October 2016	Over Budget	2016	Over Budget
Postage	346.99	13.77.51	2,897.05	3,178.48	200.00	(153.01)	6,000.00	(3,102.95)
Printing	•	45.24	4,325.39	4,700.49	19'999	(9999)	8,000.00	(3,674.61)
Professional Fees	5,850.00	•	25,423.00	32,737.42	2,500.00	3,350.00	30,000.00	(4,577.00)
Software Fees	274.90	98.60	7,967.00	4,655.36	19'999	(391.77)	8,000.00	(33.00)
Telephone	421.31	149.75	3,043.23	1,497.50	. 208,33	212.98	2,500.00	543.23
Website Redesign	•		6,200.00	-	•	•	,	6,200.00
Total Administrative	62,859.25	58,280.25	579,429.00	572,650.71	54,984.34	7,874.91	654,500.00	(75,071.00)
Other Fixed Costs								
Insurance:								
Prop & Liab	6,206.90	7,009.42	65,069.28	63,362.79	6,775.00	(568.10)	81,300.00	(16,230.72)
Workers Comp - OFC Inc.	1,633.88	1,373.04	8,013.52	13,914.15	1,441.67	192.21	17,300.00	(9,286.48)
Workers Comp - LLC	2,481.62	1,511.21	26,293.11	23,426.46	1,591.67	\$6.688	19,100.00	7,193.11
Total Insurance	10,322.40	79.893.67	16.375.91	100,703.40	9,808,33	514.07	117,700.00	(18,324.09)
Depreciation	9,300.00	5,870.38	87,242.07	90,878.65	12,500.00	(3,200.00)	150,000.00	(62,757.93)
Payroll Taxes	8,637.03	7,868.58	87,721.04	83,231.70	8,783,33	(146.30)	105,400.00	(17,678.96)
Property Taxes	7,973.78	7,708.22	79,731.19	77,072.16	7,858.33	115.45	94,300.00	(14,568.81)
Reconciliation Discrepancies	•	. •	1	20.00	•	•	•	1
Total Other Fixed Costs	36,233.21	31,340.85	354,070,21	351,905.91	38,950.00	(2,716.79)	467,400.00	(113,329.79)
Нопеа								
House Paynoll-Other								
Facilities Manager - House PR		t ¹	14,647.50	13,075.00	ı	1	27,800.00	(13,152,50)
Yearly Club Maintenance	•		•	•	•	•	•	
Total House Payroll - Other	1	,	14,647.50	13,075.00	,	1	27,800.00	(13,152.50)
Utilities	3,929.36	3,513.15	31,899.50	31,705.99	4,116.67	(187.31)	49,400.00	(17,500.50)
Equipment	1	•	•	1	•	1	ı	•
Fire Alarm System	72.42	72.42	2,466.36	836.30	19'16	(19.25)	1,100.00	1,366.36
House Beautification	•	•	•	301.48	83.33	(83.33)	1,000.00	(1,000.00)
House Cleaning	•	•	,	•	1	4	ı	1

	October 2016	October 2015	Jan - Oct 2016	Jan - Oct 2015	October 2016	Over Budget	2016	Over Budget
Maintenance Painting		,	12,112.08	4,680.94	•	,	5,000.00	7,112,08
Repairs & Maintenance	3,426,27	2,233,33	10,204.19	16,972.58	2,058.00	1.368.27	24,700,00	(14.495.81)
Supplies	1,036.37	2,793.44	10,978.41	9,533.38	916,67	119.70	11,000.00	(21.59)
Total Rouse	8,464.42	8,612.34	82,308.04	77,105.67	7,266.34	1,198.08	120,000.00	(37,691.96)
Gardens & Grounds								
Facilities Manager - Grounds PR	4,465.53	4,000.00	35,659,13	30,412.50	3,120.31	1,345.22	27,800.00	7,859.13
Plants	•	168,37	454.60	914.08	375.00	(375.00)	1,500.00	(1,045.40)
Cesspool/Degreasing	1,298.07	1	7,543.02	5,816.88	181	1,298.07	8,400.00	(856.98)
Imgation	75.00	•	1,460.00	800.00	1	75.00	1,500.00	(40.00)
Landscaping Maintenance	750.00	1,500.00	9,787.00	5,085.00	1,271.93	(521.93)	5,800.00	3,987.00
Gardens	•		48.88		•	•	•	48.88
Other	1	•	1,558.80	140.96	•	4	200.00	1,358.80
Snow Plow and Gravel	•	1	2,690.00	3,250.00	r	•	9,800.00	(7,110.00)
Total Gardens & Grounds	6,588.60	5,668.37	59,201.43	46,419.42	4,767.24	1,821.36	55,000.00	4,201.43
Social Expense	1 470 00	•	1 570.00	750.00	•	1 470 00		1 570 00
Decorations Club & Outside	20:01:6		20001064		-1	25.71.67	3 000 00	(3,000,00)
Orchestra	•	,	3 183 15	92 132 8		•	12,000,00	(8.816.85)
Simplies	271.56	1 017 86	1 935 14	3.041.31	1 258 69	(987 13)	4 100 00	(0,010.03)
Golf Membership	(225.00)	1	(3,097.17)	-	-	(225.00)	,	(3.097.17)
Golf Dues		•	5,000.00	•	•			
Golf Expense	1	•	2,625.00	1	•	r		
Sip and Paint	(200.00)	•	(700.00)	•				
Other		i		578.37	'	1	2,000.00	(2,000.00)
Total Social Expense	816.56	1,017.86	10,516.12	12,727.04	1,258.69	257.87	21,100.00	(17,508.88)
Subtotal - Expenses	114,962.04	104,919.67	1,085,524.80	1,060,808.75	107,226.61	8,435.43	1,318,000.00	(239,400.20)
Other Income/(Expense)								
Gam (Loss) on Disposal	•	•		,	1	•	t	•
Sprinkler System Assessment	•		•		•	1	•	•
Miscellaneous		•	•	(32,665.04)	ı	j	•	•
Misc Income (sale of chairs / table)	•	•	114.22	2,078.00	•	1	•	114.22
Late charge income	•	ı	1,080.42	171.30	•	•	200.00	880.42
Interest Income	27.81	98.36	212.07	350.18	29.15	(1.34)	100.00	112.07
Total Other Income (Expense)	27.81	98.36	1,406.71	(30,065.56)	29.15	(1.34)	300.00	1,106.71
Net Income (Loss)	137,238.35	112,000.46	523,689.40	285,984.46	79.762,36	39,940.68	222,100.00	308,514.40
			ı				1	
RESERVE FOR CAPITAL IMPROVEMENTS	(15,000.00)	(10,000.00)	(150,000.00)	(100,000,00)	(10,000.00)	(5,000.00)	(180,000.00)	30,000.00
Not Income (Loss) after Reserve for Improvements	122 238.35	102 000 46	373 689 40	185 984 46	19 26 297 67	34 940 68	42 100 00	338 514 40
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